Page 1 SPREVEC.XLS 12/16/91

Stem Cell System Business forecast

CONFIDENTIAL FOR OUTSIDE COUNSEL ONLY

2010 1010		1.0614	Lou	6102	1011	Free	67.05	YOA	LDA9	. 40.00		-	
US sales	grouth Re	16			-	- Control of the Cont		2		2	3	8	Lou
# AutoBMTs	25x	7	3,125	_	7	701 9	1	o		100	!	⊥	
# Alloans	11X	3.77.8		7	-	\$ 770	ľ	,			2		
# PostChesnos/Gone Tx	202	u	92,400	110,880	133	159,667	-	12	275 805	331	107 401	10,716	
								-	1			1	3/6,110
Penatration Rates										-		-	
# AutoBMTs		0.0X	0.0%	X0.0	0.01	1.5%	12.03	24.02	10 0X				7
# Altohara		X0.0	0.0%	0.0X	0.00	0.0X		10 0%					20.00
# PostChemos/Gene Tx		0.0x	0.0X	X0.0	0.01	0.0x	1.0x	X0. 7		77 44	10.04 VA 04	00.0X	80.00
													30.02
thit seles													-
# Autobats		0		0	0	92	910	2 280	4 7AA	A 704	٥	:	
# Allogeria		ō	a	0	0	0	127	704	-	710	1		-
# PostChemos/Garve Tx		0	0	0	4	0	1 014	0 107	Ī	100	76.)	1	-
Yotel Units		0	0	0	0	92	2 850	201 61	100		100	620 53	171,635
						-				760	124,001	1	-
Gross \$ Sales (\$000s)	\$2,500			-		description of the latest supported		-					
# AutoBrite		3	03	3	2	\$229	\$2.289	\$\$ 722	111 021	414 747	200		7.5.7
# Altoomie		93	08	03	3	03	-	11 765	102 73	70,00		\$ 100	230,300
# PostChesos/Gene Ix		3	0.8	3	2	93	24,730	\$22,992	127.771	\$164 214	200	20,000	700718
TOTAL		2	3	3	3	\$229	17,397	110,479	\$90,394	\$212,784	135,741	\$402 YS1	001 1078
	*	4											V
		3	3	3	3	2223	87.13	\$29,564	198,412	\$206,401	1325,669	8390,648	8448,810
X Cost of Sales		8	XO	SX	251	25x	24.8	211	227	316			
Cost of Beles (\$000s)	ž	3	3	3	2	\$58	\$1,722	16,800	\$21.2	543.346	265 124	878 874	107 108
									,			1	
Groes Margin		3	3	3	3	\$167	15,453	\$52,765	\$75,201	\$163,056	\$260,535	\$312,534	\$375.048
	1		ī	ž	X	73.0X		77.0X	78.0X	X0.0X	80.0X	\$0.0X	00.00
Marketing & Sales	70	2 :	37.00	2200	900	\$1,033	\$1,076	84,435		_	846,850	\$58,600	\$70.321
Certain & Admin	100		30	230	₩,	\$510	\$574	\$2,365	\$7,713	\$16,512	\$26,054	\$31,253	137.505
Mesearch & Dav	5	000	000	1,500	8	\$1,522	11,917	12,956	\$9,641	-	\$32,567	\$39,067	246.881
AOYS: I I &S	7	3	2	3	3	18	\$215	\$647	\$2,892	\$6,192	022'68	\$11,720	787
Met Product Contribution	U.S.	(31,000)	(81,450)	(82,350)	(\$2,73)	(\$2,913)	11.670	\$12,121	107 073	CX VY	4114 304	4171 601	1200 400
1		81.27X						-					0/770070
# 2.4	35.92									-			
Mary 8	23. 8												
- /-	2.8 8	05,00							and an advantage of the last o		-		

Plaintiffs' Trial Exhibit 79 94-105-RRM

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DEPOSITION EXHIBIT 5-22.95 Murded 187

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Page 2 BPREVSC,KLS 12/16/91

Steam Cail System Business Forecast

CONFIDENTIAL FOR OUTSIDE COUNSEL ONLY

Sten Cell System		190	61.0	. frez	(m)	FIRE	6765	1,100	6407	404	20,7		
Europe										1		3	101
# AutoBMIa	25%	2,500	3,125	3,906	4.883	401.9	7 630	0 417	_	100		-	
# Alloams	11%			3	9		İ	8 105	- 0	2		!	29,104
# PostChessos/Gene Tx	201	H	92,400	110	=	=	101	270 071	376 000	7677		12,607	13,994
						L		1		090		į	572,116
Penstration Rates					-			-		-	-		
8 AutoBMTs		0.0K	0.0X	0.0x	1.51	7.5x			10 57	AO OX			
# At LORMTa		0.0X					15 01	TO OF			70.04		/0.0x
# PostChesos/Gens Tx		10.0		0.0X	0.60	3.81			23.64	40.04		70.0x	70.0%
						-		5.5			-		35.0%
Unit Sales					- Andrews of the State of the S								
# AutoRMTs		0	0	0	L	458	1,144	2.661	771. 5	1 70 W	010 11	1	
# Allohats		0	0	0	9	508	-	107 6			1		575,05
# PostChemos/Gene Tx		0	0	0	0	5.988	=			80 12	200 021		9 30
Total Units		0	•	0	2	8	L	-	71 501		200	8	127
									1677		CH PO	2	230,409
Cellpro Mer & Salen	Transfer	price " US	price X	1001		distribution of the last of th		-	-				-
# AutoBHTs		01	O\$	08	\$ 183	\$1.144	\$2.661	151 18	117 118	422 453	103 650	316 010	1
# AlloghTo		3	3	0\$	3	\$1,264	\$2,606	\$4,228	\$10,370	815 XXA	K10 A74	233 643	200, 100
# PostChemos/Gene Tx		3	3	10	3	814.969	\$15.925	\$56 220	\$155 107	713 4763	27.47	7007 330	100,000
TOTAL		3	3	9	\$ 183	617,577	\$41,592	109,661	8178,978	\$204,014	100.12	£70 976	200,000
The last and / soldbart little and in	**	9	S		04. 9. 0	A 4 4 4							
72152-1714		2	2	2	A	20,114	240,760	801,609	1175, 198	\$200,294	\$392,110	470,376	1564,502
X Cost of Sales		0.00	0.0x	25.0%	25.00	25.0%	24.01	24.0%	22 AY	31 00	30.00		
Cost of Sales	35X	08	3	01	E	7	*	\$22	218 SAB	SAB AKS	£78 433	20.02	20.02
											200	┸	115,700
Gross Marein	-	20	2	0\$	\$135	\$12,772	\$30,978	875, 159	118,811	\$221,432	8313 668	1376.301	2451 402
A Gross Margin		W/A	W/W	W/W	73.01	2.8	76.0X	77.01	X0.6%	79.0X	20.0X	80.0X	80.0X
Market Ing & Salas	30%	0\$	3	\$500	708	ES ASO	813 628	14C 0C+	063 430	100			
General & Achain	ZZ.	10	3	\$ 150	814	CYL	176 13	200	07077	200	2111, 033	511713	1169,151
Research & Dev	101	\$300	8730	\$1,000	11.518	83 203	727 53	177.01	207	\$75 777	700	637,630	24.5 160
Royalties	SX	10	3	3	53	8511	\$1 223	£2 628	200	430 my	107,474	200	826,450
						- Antique reference and a second				100	3	761	10 VII
Het Product Contribution Euro	Furope	(\$300)	(\$750)	(\$1,650)	(12,357)	\$1,837	\$6,290	124,378	K7,358	878,482	\$113,712	\$136.409	ALLAN TOUR
42		- 1											3
@ >_ <b>1</b>	35.0X	\$27,459					-			-			
	X9.0X	\$59,013							-				-
MA S	15.0X	\$136,210								-	-		-

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Page 3 SPREVSC.XLS 12/16/91

Stem Cell System Business Forecast

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Japan										0,	MI.	200	FYOI
# AutoMis	25x		-	781		-	-	1 007	7		ľ		
# Alloants	TX.	-	-	1.232	-		-	0,0	2 074	200	1	4,657	287
# PostChemos/Gene Tx	200	30,000	33,000	36.300	39 910	100 17	S11 W7	44 117	0/07	5,300		2,639	3,152
			-					101755	700 00	906, 308	70,738	77,812	82,59
Peretration Rains						-		-		The second secon			
# AutoBMTs		0.0	-	0.0x	0.0x	0.00		holasinasaana	10.7	10	70 31		
# Allowing		x0.0x	0.0x	0.0%	0.0X	0.0x	X0.0	0 0x	10.1	20.0	13.07	X0.C	33.03
# PostChamos/Gana Tx		0.0x		0.01	10.0	0.0x	-			40.0	X0.31	10.01	0.0
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# Alloghta		0	0	0	0	0	0	0	62	184	202	515	747
# PostChesos/Gerve TK		٥	0	0	٥	0	0	0	585	1 920	A NAME	100	76.90
Total Unite		0	0	0	9	0	0	161	716	2 752	7 282	207 75	200 05
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Celifro stat & sales	Transfer	price . US	price X	\$0.0x				-		Patherning the Patherning Control of the Pat			- Colombia de Caracia
# Automila		90	32	93	3	3	03	\$24	693	\$298	8075	357 18	42 10
# Allogette		3	3	0\$	3	0\$	0\$	3	\$78	\$230	1918	01.73	
# PostChemos/Garie Tx		2	2	94	9	03	01	08	1873	\$2,412	87.958	817 508	415 10
TOTAL		3	3	3	2	3	\$0	\$2\$	84898	\$2,940	070'68	\$19,602	100 818
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MATTER SECTIONS OF THE PARTY OF	Z	92	3	3	2	3	0\$	\$23	1,080	12,881	88,859	\$19,210	837,919
		200	100		-	-	- The state of the				1		
	200	204	YOU	700	5	20%	20%	SOX		30%	ì	201	\$0
COST OF 84100	Ī	2	2	3	=	3	09	218	2	177718	K,630	10,00	818,940
Grees Margin		2	2	2	2	3	08	812	0778	-	027 73	\$0 A0K	770 W1 P
X Gross Margin		K/A	V/N	N/A	V/₩	W/W	M/A	\$0X	20%	50x	20%	200	202
		-		A									
	-	3		3		007	0001	100	100	72.	1901	1940	1,890
	1			2		2	2	-	\$ 26	200	\$264	\$576	\$1,130
Recent Ch & Dav	7	P.C.	2000	222	8138	8200	1550	9	1193	1001	1043	0969	8.18
ROYAL LIBB	7	1		2	2	3	2	3	126	704	8766	\$576	2
Net Product Contribution	- Teben	(8250)	(1300)	(\$4\$)	(\$200)	(8750)	(\$1,050)	(\$1,142)	(1008)	(8220)	82 212	113 41	107 401
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	00.77	DOAS	BOA3	1641	6196	5611	1044	1402	1105	LOLI .	0614		Sten Cell System
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